

DECISION NOTICE (GMP)

Decision author and proposer: Mark Rawlinson/Alison Harper

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| Subject: |
| A0981 Mobile Voice and Data |

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| Type of decision: | | | |
| Deputy decision | Mayor's | X | Chief Officer's decision |

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| <p>The decision is that:</p> <p>The Deputy Mayor approves the award of a 3 Year contract for Mobile Voice and Data, to BT PLC using the Crown Commercial Services Framework RM6261 lot 1, with an option to extend for up to 3 years. The likely value of 6 year spend would be circa £6.9 million which includes voice and data services and an option for a mobile phone refresh.</p> |
| <p>The reasons for the decision are:</p> <p>GMP currently procures its mobile voice and data services through A0417 Network Managed Services. That contract allows GMP access to any other better tariff offered by BT without penalty. RM6261 offers GMP savings of approximately £300K per annum on the current billing, with no detriment to the service. The NMS contract could be extended up to 2026. It is recommended that we award a new contract to BT on a 3+1+1+1 basis using CCS RM6261 lot 1. This enables GMP to reduce billing over the term in comparison to if we remained on the NMS contract. It also locks in savings for longer if GMP requires it.</p> <p>An additional option in the framework is to purchase mobile phones with the cost spread over 3 years at no additional cost. This may provide further cashable savings.</p> |

Alternative options considered and rejected:

- Do nothing – rejected as GMP would continue paying £300K per annum more than it needs to.
- Wait until July 2024 (a contract breakpoint) to run a procurement. – rejected as it is unlikely GMP could find a lower cost option that would recover the £300K GMP would spend by waiting to compete.

Financial comments:

There is an existing budget of £624K for mobile voice and data charges. This contract award should reduce GMP's cost by Circa £300K per annum.

The estimated cost of a mobile phone refresh is £5 million. Any purchase for mobile phones would be subject to its own budget and business case although there is already a capital marker of £3.6m.

Legal comments:

The contract will be awarded using the CCS RM6261 lot 1, Version 1 T&C's.

These have been reviewed by the Force Contracts Solicitor and no issues have been identified.

Risk Assessment:

There are no risks as this is a compliant process.

Can this decision notice be published in the public domain:

This decision notice can be published in the public domain.

Signed on behalf of GMP



Signed:.....

Name:.....IAN COSH

Date:.....16 JUNE 2023

Signed on behalf of GMCA Treasurer

Signed:  Signed:...

Name: ...Steve Wilson

Date:30th June 2023

Agreed by Deputy Mayor

Signed:  Signed:

Name: ...Kate Green

Date: 30th June 2023